

**Procurement Notice**  
**Two-Stage Open Competitive Selection**  
**Request for Expressions of Interest**

<b>Assignment name</b>	Sustainable Assets for Agriculture Markets, Business and Trade – <i>Consulting Services for Feasibility Study, Design, and Construction Supervision of Rural Roads and Value Chain Infrastructure Facilities</i> ("The Assignment")
<b>Request for EoI No.</b>	C1/C/2019-2020/CFS-01
<b>Country</b>	Kingdom of Cambodia
<b>Funding source</b>	European Investment Bank (EIB) International Fund for Agricultural Development (IFAD)
<b>Loan No.</b>	IFAD Loan No. 2000003102 & Grant No. 2000003101 EIB's Contract Number (FI N°) 91277
<b>Type of contract</b>	Consultancy Services
<b>Type of notice</b>	Request for Expressions of Interest
<b>Issue date</b>	<b>13<sup>th</sup> August 2020</b>
<b>Submission date</b>	<b>14<sup>th</sup> September 2020 at 15:00 PM (Cambodia Time)</b>

**Clarifications** Any updates of and clarifications on this procurement notice shall be announced as updates on this notice, without any other notification. Consultants are required to periodically check the notice for updates. Failure to take the updates into account while preparing the Expression of Interest may result in disqualification or penalties to the scores in the evaluation.

- The Royal Government of Cambodia has received funding from the International Fund Agriculture Development (IFAD) and European Investment Bank (EIB) in the form of loan to implement Sustainable Assets for Agriculture Markets, Business and Trade (SAAMBAT) project. The Objective of SAAMBAT is to "Sustainably increase productivity of youth, enterprises and the rural economy" which in turn contributes to the Goal of "Reduce Poverty and Enhance Food Security." SAAMBAT is implemented through two Components: (1) Value Chain Infrastructure; and (2) Skills, Technology and Enterprise. These components are designed to deliver two key Outcomes: (1) Poor rural people's benefits from market participation increased; and (2) Poor rural people's productive capacities increased.
- The Executing Agency for SAAMBAT is the Ministry of Rural Development (MRD). MRD is responsible for overall project coordination, planning, financial management, procurement and monitoring and evaluation (M&E). MRD directly implements Component 1: Value Chain Infrastructure. The types and approximate quantities of infrastructure to be constructed / rehabilitated under Component 1 are shown in the following table:

Output Type	Planned Quantity	
	By Mid-Term	Final
Rural roads with DBST or concrete pavement	150 km	650 km
Farm Access roads with laterite surface	60 km	150km
Improvements to rural markets	15	50
Collection points, ferry crossings and other types	10	25

SAAMBAT is not designed as a stand-alone project but works in synergy with ongoing initiatives with IFAD financing including Agriculture Services Programme for Innovation, Resilience and Extension (ASPIRE) and Accelerating Improved Markets for Smallholders (AIMS). This program approach is extended through partnership agreements with projects financed by other development partners.

About 200,000 rural households are expected to benefit from services supported by the project. These households will be located in 50 agriculture production areas known as Economic Poles. SAAMBAT infrastructure projects will be located in any of 50 agriculture production areas known as Economic Poles (EP). The EP will be areas of approximately District size with an integrated economy based on smallholder agriculture and defined by physical features such as topography, transport and market infrastructure or a key value chain. EP will be selected in areas that have ongoing activities of ASPIRE and / or AIMS. It is planned to select EP in the following 12 Provinces: Banteay Meanchey, Battambang, Kampong Cham, Kampong Chhnang, Kampong Thom, Kampot, Kandal, Preah Vihear, Pursat, Takeo, Stung Treng and SvayRieng.

SAAMBAT infrastructure projects will be located in any of 50 EP as described above. The EP will be provisionally identified in the inception phase of the project. However, it is planned to implement activities in the 50 EP in three stages, with the final stage (18 EP) to be confirmed by the Project Management Unit (PMU) in 2022. The provisional schedule for implementation in the three Phases is shown in the table below.

Activities	2020	2021	2022	2023	2024	2025
Provisional Selection of EP (50EP)						
Feasibility Study and Design Phase 1 (16EP)						
Construction of Works Phase 1 (16 EP)						
Feasibility Study and Design Phase 2 (16EP)						
Construction of Works Phase 2 (16 EP)						
Confirm Selection of Phase 3 EP (18EP) at MTR						
Feasibility Study and Design Phase 3 (18EP)						
Construction of Works Phase 3 (18 EP)						

It is expected that infrastructure sub-projects will be substantially completed within two years of starting work in any EP.

**3. Overall Scope of Work**

The consulting firm's scope of services includes providing support to MRD, but not limited to the following:

- Preparing an Environmental and Social Management Framework (ESMF) which will be used to guide environmental and social risk management at the Economic Pole and sub-project levels. The ESMF will include:
  - Procedure for preparing an Environmental, Social and Climate Risk Assessment (ESCRA) for each Economic Pole;

- Procedure for screening environmental, social and climate risks of sub-projects;
  - Procedure for preparing sub-project Environmental and Social Management Plans (ESMP) where needed;
  - Procedures for mainstreaming environmental and social safeguards in construction contracts and construction supervision;
  - Procedures for preparing a Resettlement Plan (RP) in any case where involuntary resettlement or land acquisition is needed;
  - Procedures for preparing an Ethnic Group Engagement Plan (EGEP) where needed.
- Prepare an ESCRA in for each Economic Pole;
  - Screening to check that each sub-project matches the eligibility criteria;
  - Environmental and Social Safeguards (ESS) screening of all infrastructure sub-projects based on the ESMF and ESCRA,
  - Preparation of sub-project ESMP, RP, and /or EGEP for each sub-project, as needed;
  - Feasibility study including traffic counts, engineering survey and design;
  - Prepare GIS maps of SAAMBAT Economic Poles showing locations of infrastructure and other relevant data (see below);
  - Road safety impact assessment (RSIA) assessing the risk and vulnerability of the identified roads including vulnerable persons. The road safety impact assessment shall indicate the road safety considerations which contribute to the choice of the proposed solution. It shall further provide all relevant information necessary for a cost-benefit analysis of the different options assessed;
  - Independent road safety audits at a minimum at draft design, detailed design, pre-opening and post completion stages;
  - Provide the most cost-effective approach to identify economic analysis that will result in maximum benefits to all sub-projects
  - Undertake economic cost-benefit analysis of each subproject, e.g Cost-Benefit Analysis for DBST / concrete roads, based on the traffic counts, vehicle operating costs, travel time costs, construction, maintenance costs and so on
  - Cost estimation
  - Preparing technical sections of tender documents;
  - Construction supervision, including monitoring implementation of environmental and social safeguards and road safety measures.
4. Firms originating from all countries of the world are eligible to tender for works, goods and services contracts.
  5. The Client now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required legal status, qualifications and relevant experience to perform the Services. The Shortlisting Criteria are the following:
    - a) Firm’s previous project experience in Feasibility Study, Design, and Construction Supervision of Rural Roads and Value Chain Infrastructure 70%;
    - b) Firm’s previous experience in projects in Southeast Asia countries 30%;
 Key Experts will not be evaluated at the shortlisting stage.
  6. Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.
  7. Following this Request for Expressions of Interest, the Client will establish a shortlist of maximum six (6) qualified and competent consultants on the basis of the shortlisting criteria set out in this Procurement Notice. **Only the shortlisted consultants will be invited to submit proposals.** The shortlist will be established in accordance with IFAD Project Procurement Guidelines (Dec 2019), IFAD Procurement Handbook, and the policies of the European Investment Bank detailed in the Guide to Procurement<sup>1</sup> (“Guidelines”), this Notice, and the Instructions to Consultants available upon request by e-mail to the Client Contact Person mentioned below.
  8. Further information in respect of Terms of Reference (ToR) and Instruction to Consultant (ITC) including Consultant Declaration, Contact Sheet, and Forms can be obtained at the address below during office hours.
  9. Expressions of interest must be delivered in a written form to the address below in person, or by mail, or by fax, or by e-mail by **14<sup>th</sup> September 2020 at 15:00 PM (Cambodia Time)**
  10. **Executing Agency (Client):**  
 Ministry of Rural Development,  
 Sustainable Assets for Agriculture Markets, Business and Trade Project  
 Room: Project Meeting Room, 4<sup>th</sup> Floor (during office hours from 8:00 to 17:00)  
 Address: Corner Street 169 & Russian Federation Blvd, Phnom Penh, Cambodia.  
**The Client Contact Person:**  
 H.E. CHREAY Pom  
 Project Director  
 Telephone: (+855) 95 99 14 56  
 E-mail :[mrd.saambat@gmail.com](mailto:mrd.saambat@gmail.com) with a copy to [chreaypom@gmail.com](mailto:chreaypom@gmail.com) , [touch.siphath@gmail.com](mailto:touch.siphath@gmail.com),  
[rinkimkhem@gmail.com](mailto:rinkimkhem@gmail.com) .
  11. Consultants should alert the Client in writing, with a copy to the European Investment Bank to [procurementcomplaints@eib.org](mailto:procurementcomplaints@eib.org), in case they should consider that certain clauses or provisions of the Request for Expressions of Interest might limit international competition or introduce an unfair advantage to some consultants.

<sup>1</sup>The EIB’s Guide to Procurement can be found at the following website:  
[https://www.eib.org/attachments/strategies/guide\\_to\\_procurement\\_en.pdf](https://www.eib.org/attachments/strategies/guide_to_procurement_en.pdf)